



TO: EREG Brokerage Staff, Independent Contractors, &/or Affiliates

REVISION DATE: January 1, 2019

RE: CONVENTION LAY-A-WAY PROGRAM

EXIT Real Estate Gallery's new EXIT Convention Lay-a-way program will allow agents to make monthly payments via credit card and/or deduct a specific amount of money from each closing (terms apply), and apply it toward your EXIT Annual Convention trip. These payments will be held in an EREG account until the full price of the convention ticket and/or convention ticket and hotel accommodations have been received. At that time, the convention ticket and hotel accommodations will be transferred into the agent's name.

NOTE: All payments must be received in full by July 31, 2019. Cancellations: All monies, minus any cancellations fees assessed by EXIT Realty Corp and/or the hotel, will be returned to the agent if the agent is unable to attend convention or is no longer licensed with EXIT Real Estate Gallery. The hotel cancellations vary, and are subject to change without notice and/or control of EXIT Real Estate Gallery. EXIT Realty Corp will assess cancellation fees as follows:

- Until August 31, 2019 - a full refund minus a \$50 cancellation fee.
- September 1 - 30, 2019 is 50% refundable.
- October 1 - 15, 2019 is 25% refundable.
- NO REFUNDS AFTER OCTOBER 15th, 2019.

The 2019 EXIT Convention is scheduled Tuesday, October 22, 2019 – Friday, October 25, 2019, and will be held at the Gaylord Opryland in Nashville, TN.

- EXIT Early Bird Convention Ticket, must be paid in full by August 31, 2019. \$825 each.
- The Gaylord Opryland Guest Room Rate is \$199 + \$18 resort fee + taxes.

To participate in the EXIT Real Estate Gallery Convention Lay-A-Way Program, the agent must return the signed agreement and automatic credit card authorization form to the accounting office no later than end of business day, Thursday, January 31, 2019.

Convention Lay-a-way Program

The EXIT Real Estate Gallery's EXIT Convention Lay-a-way program allows agents to make monthly payments toward your EXIT Annual Convention trip. These payments will be held in an EREG account until the full price of the convention ticket and/or convention ticket and hotel accommodations have been received. At that time, the convention tickets will be purchased in the agent's name, and hotel accommodation reservations will be transferred to the agent's name, if applicable.

The 2019 EXIT Convention is scheduled Tuesday, October 22, 2019 – Friday, October 25, 2019, and will be held at the Gaylord Opryland in Nashville, TN.

NOTE: To take advantage of the EXIT Real Estate Gallery's EXIT Convention Lay-a-way program, you must register no later than end of business day, Thursday, January 31, 2019. No exceptions.

Please select one option and one payment plan available below:

___ OPTION 1: EXIT Early Bird Convention Ticket | \$825 | 8/31/2019 full payment deadline

- ___ 1 payment of \$825 (due at time of order).
- ___ 3 monthly payments of \$275 (on or around the 15th of JAN - MAR 2019).
- ___ 6 payments of \$137.50 (on or around the 15th of MAR - AUG 2019).
- ___ 8 payments of \$103.13 (on or around the 15th of JAN - AUG 2019).

___ OPTION 2: EXIT Early Bird Convention Ticket, \$825 each AND 5 night's accommodations at the Gaylord Opryland in Nashville, TN [\$199 room rate + \$20 Resort Fee + Taxes (2.5% city tax, 6% hotel tax, & 9.25% state tax) per night] | 8/31/2019 full payment deadline | **TOTAL DUE: \$2,084.24**

- ___ 1 payment of \$2,084.24 (due at time of order).
- ___ 3 monthly payments of \$694.75 (on or around the 15th of JAN - MAR 2019).
- ___ 6 payments of \$347.37 (on or around the 15th of MAR - AUG 2019).
- ___ 8 payments of \$260.53 (on or around the 15th of JAN - AUG 2019).

NOTE: If you would like to request alternative accommodations (hotel accommodations only, convention ticket plus 4 nights' accommodations, etc), please reach out to nancisoriano@propertyinjax.com, or 904-666-5661, no later than end of business day, Thursday, January 31, 2019. Requests received after this deadline, will not be processed.

Email completed forms, and credit card authorizations, to NanciSoriano@PropertyInJax.com.

AGREED AND SIGNED:

Agent's Printed Name

Signature

Date

**EXIT CONVENTION LAY-A-WAY PROGRAM
AUTOMATIC CREDIT CARD AUTHORIZATION FORM**

Authorization Agreement

I hereby authorize **Stanley Bishop, Inc. and EXIT Real Estate Gallery** to initiate automatic debits to my credit card account described below (VISA, MASTERCARD, DISCOVER, &/or AMERICAN EXPRESS ONLY); on, or around, the fifteenth (15th) day of each month; for the payment option(s) chosen for this program. I also authorize **Stanley Bishop, Inc and EXIT Real Estate Gallery** to make debits to this account in the event that a credit entry is made in error.

Further, I agree not to hold **Stanley Bishop, Inc and EXIT Real Estate Gallery** responsible for any delay or loss of funds due to incorrect or incomplete information supplied by me or by my financial institution or due to an error on the part of my financial institution in depositing funds to my account.

This agreement will remain in effect until **Stanley Bishop, Inc and EXIT Real Estate Gallery** receives a written notice of cancellation from me or my financial institution, or until I submit a new Automatic Credit Card Authorization form to the Accounting Department.

Authorization Amount & Account Information

Monthly payment Amount: _____

Name as it appears on the card: _____

Company Name (if applicable): _____

Credit Card Account Number: _____

Credit Card Billing Address: _____

Expiration Date: _____ **Credit Card Security Code:** _____

*last 3 digits found in signature field on back of the card

**Amex cards only: the 4 digits, on the front of the card, above the credit card number

Signature

Authorized Signature (Primary): _____ **Date:** _____

Authorized Signature (Joint): _____ **Date:** _____

Please return this form to the Accounting Department: Accounting@PropertyInJax.com